



Snyder Scoop

SEPTEMBER/OCTOBER 2009

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I recently purchased 14 new Snyder cages for our new hospital addition! I must say they are an incredible value and are built just as well as they were 25 years ago. I am still using several banks of the 1970's "green" Snyder cages that are at least that old. Other than some "dings" on the exterior from being moved they are just like when I purchased them. The interiors are still well sealed and there has been no de-lamination-these cages are built to last!

I have a number of stainless steel cages but I really prefer the Snyder cages, they are much quieter and more comfortable for the pets. They are incredibly durable and they look much more "comfy" to clients. I enjoy showing them off!

I also like the new laminate color selections (almond, grey and blue), which allowed us to color coordinate the cages to match our central treatment area color scheme. It really gave us the professional look we wanted. Thanks Snyder for continuing to produce a quality product of exceptional value!

Dennis D. Woodruff, DVM, CCRT, Owner
Avondale Veterinary Healthcare Complex
Des Moines, Iowa

*Snyder welcomes **60** new clients since our last newsletter.*

Our goal is to provide superior products with friendly and prompt assistance to all our clients!



In Memoriam – Brent Webber



Snyder Mfg. Co. has lost one of its valued, long-term employees. On July 31, 2009 Brent Webber departed this life peacefully surrounded by his loving family. Brent had been fighting brain cancer since October of 2006.

Brent started at Snyder in 1984 and worked for the company for over 25 years-a terrific accomplishment in this day and age. He started on the cage production floor in Denver and gradually worked his way up to Production Manager, a position he held for 8 years and then finally to our Quality Control Director in charge of our Technical Support area.

Brent was an excellent mentor, co-worker and boss. He was always cheerful and worked every day to keep everyone's spirits high. He was called friend by many here and he will be missed by all of us.

ICU Drip Tray

Snyder Mfg. Co. would like to introduce our newly designed drip tray for moisture condensation that occurs while running the dehumidification process in the ICU. The new drip tray is made of clear acrylic and holds up to 2 liters of liquid. It takes approximately 10 hours to reach capacity. It is recommended that with heavy usage of the ICU, the drip tray be emptied every day.

The new design holds more moisture than any previous drip tray we have produced. Also, for certain ICU's manufactured between 2007 and 2009, this will eliminate the need to buy and replace the sponges in those models.

This new design is easy to install, simply take your old drip tray out and put the new one in. It retrofits all Snyder ICU's manufactured after 1995.

To kick off this new drip tray and to make it easier for our clients to obtain it, we are offering FREE shipping! (UPS Ground Service only-limited time offer). The new drip trays sell for \$75.00 each.

To order the new drip tray or for more information, call Snyder Mfg. Co. at 1-800-422-1932 or email us at questions@snydermfg.com.

In-Stock Specials

There are 2 categories of in-stock product, NEW and USED. New in-stock is just that, new product ready to ship. This product has our full warranty and is priced as new. New in-stock often includes dryers and ICU's. Used in-stock product has seen some use, usually as exhibits at our trade shows. This product is priced at a discount.

Any in-stock product is available NOW and ready to ship as soon as shipping and payment arrangements can be made.

Here are some sample pictures of our in-stock cages.

To learn more or to get a copy of our complete list of in-stock items (including drawings, dimensions and accessories for each cage) please call 1-800-422-1932.



Snyder Anniversaries

Laura Levitt	11 years
Scott Montgomery	5 years
Samantha Zeschmann	3 years

Mike Smith	10 years
Justin Roberts	4 years
Ben Roesler	1 year

Snyder Birthdays

<i>Rick Hanna</i>	<i>Sept. 2nd</i>
<i>Annette Valenzuela</i>	<i>Sept. 9th</i>
<i>Jeff Zimmerman</i>	<i>Sept. 9th</i>
<i>Keith Valenzuela</i>	<i>Sept. 29th</i>
<i>Matt Readshaw</i>	<i>Oct. 7th</i>
<i>Chris Moothart</i>	<i>Oct. 9th</i>
<i>Laura Levitt</i>	<i>Oct. 10th</i>
<i>Paul Floistad</i>	<i>Oct. 23rd</i>

Words of Wisdom

" Real knowledge is to know the extent of one's ignorance."

-Confucius



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We're on the Web

See us at

www.snydermfg.com

CONVENTIONS/TRADE SHOW SCHEDULE

IVECCS 2009

Hyatt Regency Chicago
Chicago, Illinois
September 10th – 12th
Booth 925

Groom Expo 2009

Hershey Lodge & Conv. Ctr.
Hershey, Pennsylvania
September 18th – 20th

Atlantic Coast Vet. Conf.

Atlantic City Conv. Ctr.
Atlantic City, New Jersey
October 13th – 15th
Booth 607/609

Superzoo 2009

Mandalay Bay Conv. Ctr.
Las Vegas, Nevada
September 15th – 17th
Booth 1712/1713

Southwest Vet. Symposium

Henry B.Gonzalez Conv. Ctr.
San Antonio, Texas
September 25th – 27th
Booth 252

Amer. College Vet. Surg.

Marriott Wardman Park
Washington, DC
October 7th – 10th
Booth 715/717

Iowa Vet. Med.

Iowa State Center
Ames, Iowa
September 17th – 18th

Pet Industry Christmas

Donald E. Stephens Conv. Ctr.
Chicago, Illinois
October 2nd – 4th
Booth 3611

ABKA-Pet Care Services

Hilton Orlando
Orlando, Florida
October 13th – 15th
Booth 313/412