



Snyder Scoop

JANUARY/FEBRUARY 2010

PLEASE FAX TO (303) 706-9015 or mail to: Snyder Mfg. Co., 6228 S. Troy Circle, Centennial, CO, 80111 **(A \$100.00 credit towards purchase will be awarded in a random drawing of all returned surveys on March 31, 2010)**

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PLEASE RATE FROM 1-5: (Please rate both recent and past purchases as applicable)
1 = **VERY POOR** 2 = **POOR** 3 = **AVERAGE** 4 = **GOOD** 5 = **EXCELLENT**

	<u>Cages</u>	<u>Runs</u>	<u>ICU's</u>	<u>Dryer</u>	<u>ATC's</u>	<u>Other:</u>
PRODUCT QUALITY	_____	_____	_____	_____	_____	_____
MANUALS/INSTRUCTIONS	_____	_____	_____	_____	_____	_____
SALES SERVICE	_____	_____	_____	_____	_____	_____
TECHNICAL ASSISTANCE	_____	_____	_____	_____	_____	_____
SHIPPING QUALITY	_____	_____	_____	_____	_____	_____
SHIPPING SERVICE	_____	_____	_____	_____	_____	_____
RUN INSTALLATION QUALITY	__N/A__	_____	__N/A__	__N/A__	__N/A__	_____
RUN INSTALLATION SERVICE	__N/A__	_____	__N/A__	__N/A__	__N/A__	_____

CUSTOMER COMMENTS: (Positive or Negative)

WHAT PRODUCT IMPROVEMENTS WOULD YOU LIKE TO SEE MADE AVAILABLE?

WHAT NEW PRODUCTS WOULD YOU LIKE TO SEE PRODUCED?

Company Information:

Name _____ Telephone _____

Type of Business (list any specialties) _____

How did you hear about Snyder Mfg. Co? _____

What convinced you to purchase from Snyder Mfg. Co.? (check all that apply)

Quality___ Price___ Products___ Availability___ Custom Options___

Other: _____

What conferences and/or trade shows do you typically attend? _____

If you saw Snyder Products at a conference, did you find it beneficial to see our products and talk to our sales staff in person? _____

What Journals/ Industry periodicals do you receive? _____

Do you use the Internet to research your business needs? _____ Do you shop on-line? _____

*Snyder welcomes **50 new** clients since our last newsletter.*

Our goal is to provide superior products with friendly and prompt assistance to all our clients!

Employee Profile – Chris Whitt



Chris works in Snyder's run department and is a key person in the packaging and shipping areas. He started with Snyder in 2005 and is celebrating his 5-year anniversary this year.

Chris enjoys playing disc golf and any outdoor activity. He likes the summer season and getting out on his Harley Davidson motorcycle. He loves spending time with his 2-year old daughter, Emma. He also likes to spend time with his dog, Aryel.

Chris' favorite Snyder product is the half panel half bar kennel runs because of the various laminate colors that these are available in.

Conserving Oxygen in the Snyder ICU (Intensive Care Unit)

The most common issue concerning oxygen usage is whether or not the ICU has a good seal of gasket material around the large acrylic doors.

The ICU was originally shipped with a Mylar gasket material to act as a seal between the cage face and the back of the doors. This helps prevent oxygen from leaking out of the animal chamber. The gasket will need to be inspected periodically (particularly at the bottom of the doors). If the seal is breached it will affect how the unit holds oxygen. On the older ICU (pre-2001), the gasket material inside the "B" door, the narrow door to the right side of the animal compartment, should be inspected to ensure it is not damaged. If the need to replace the semi-permanent gasket in the "B" compartment is necessary on these older units, please contact your Snyder Account Representative at 1-800-422-1932 to find out about a permanent aluminum retrofit "B" door kit that is currently available!

Knowing how to calibrate the system correctly.

Calibrating once in a 24-hour period is recommended. Usually at the start of a shift, however, only calibrate when it is convenient to do so. Always turn OFF the flow meter prior to turning on the main system power. This will prevent a false calibration reading.

It is critical that the following items are checked and corrected if necessary, before calibrating your ICU:

- a. Check the soda lime tray for the proper amount of material. A thin layer is all that is needed. If the tray is too full, the oxygen flowing through the soda lime medium will get trapped below this tray and your ICU oxygen sensor will not read the full value of oxygen in the system.
- b. The temperature display is as close to ambient as possible (72 degrees Fahrenheit)
- c. There is NO oxygen being delivered into the system via the main oxygen port or the Nebulizer when calibrating.
- d. Check the High and Low set points to verify the main Oxygen system's "On" and "Off" settings. The High set point (Oxygen turns Off) and the Low set point (Oxygen turns On) should be within 2 points of each other. *Example: If the High Oxygen set point is at 35% then the Low should be at 33%.* Touching the "Up" arrow once will check the High (Wait until the small red period is NOT flashing before continuing) and then touch the "Down" arrow to check the low settings.
- e. If the ICU was recently used for Oxygen treatment, it will have to be aired out before starting the calibration. To air out the unit, turn off the unit and the flow meter. Open the large acrylic doors to the animal compartment and ventilate for at least 1 minute.

For any questions, call Snyder's Tech Support at 1-800-756-0631-dial 0 and ask for ICU technical support.

In-Stock Specials

There are 2 categories of in-stock product, NEW and USED. New in-stock is just that, new product ready to ship. This product has our full warranty and is priced as new. New in-stock often includes dryers and ICU's. Used in-stock product has seen some use, usually as exhibits at our trade shows. This product is priced at a discount.

Any in-stock product is available NOW and ready to ship as soon as shipping and payment arrangements can be made.

Here are some sample pictures of our in-stock cages.

To learn more or to get a copy of our complete list of in-stock items (including drawings, dimensions and accessories for each cage) please call 1-800-422-1932.



Snyder Anniversaries

<i>Keith Bogard</i>	<i>13 years</i>
<i>Elonda VanMaanen</i>	<i>11 years</i>
<i>Jeff Zimmerman</i>	<i>9 years</i>
<i>Mark Harmon</i>	<i>7 years</i>
<i>Aaron Hicklin</i>	<i>7 years</i>
<i>Chris Moothart</i>	<i>7 years</i>
<i>Terry Trask</i>	<i>7 years</i>
<i>Chris Whitt</i>	<i>5 years</i>
<i>Allan Kelley</i>	<i>4 years</i>
<i>Annette Valenzuela</i>	<i>4 years</i>
<i>Loren VanKooten</i>	<i>2 years</i>

Snyder Birthdays

Brent Mossman	Jan. 23 rd
Steve Davis	Jan. 25 th
Ralph Ihde	Feb. 6 th
Ben Roesler	Feb. 7 th

Words of Wisdom

" If you smile when no one else is around you really mean it."

Andy Rooney



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QUALITY DESIGNS THAT WORK!

6228 South Troy Circle
Centennial, CO 80111

RETURN SERVICE REQUESTED

TOLL FREE 1-800-422-1932

We're on the Web

See us at

www.snydermfg.com

CONVENTIONS/TRADE SHOW SCHEDULE

North Am Vet. Conf.(NAVC)

Gaylord Palms Hotel
Orlando, Florida
January 17th – 20th
Booth 2307/2309/2311

Minn. Vet. Med. Assn.

Hilton Minneapolis
Minneapolis, Minnesota
February 4th – 6th

Groom & Kennel Expo

Pasadena Conf. Center
Pasadena, California
February 12th – 14th

Western Vet. Conf.

Mandalay Bay Conv. Ctr.
Las Vegas, Nevada
February 15th – 17th
Booth 1150

Midwest Vet. Conf.

Greater Columbus Conv. Ctr.
Columbus, Ohio
February 25th – 28th
Booth 614/616

Atlanta Pet Fair

Hilton Atlanta Airport
Atlanta, Georgia
March 4th – 7th
Booth 24

American Animal Hospital

Long Beach Conv. Ctr.
Long Beach, California
March 19th – 20th
Booth 418/420

Pacific NW Grooming

Tacoma Conv. Ctr.
Tacoma, Washington
March 20th – 21st

CVC-East

Baltimore Conv. Ctr.
Baltimore, Maryland
April 9th – 12th
Booth 402/404